



Harel Insurance Group

PretonSaver™ CASE STUDY



Harel reduces its Print Costs



"**PretonSaver**™ is a truly remarkable product. It runs quietly in the background, saves money, provides management information and is easy to install and maintain. Remarkable."

Amir Levy
Chief Technology Officer
Harel Group



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Harel Insurance Group

Harel Insurance Group is one of the largest financial groups in Israel, focusing on insurance, financial services and real estate. The group has over 1,500 employees in its offices around Israel.

Business Problem

As a leading financial services company, there is a tremendous volume of printing. Administrative paperwork, business correspondence, financial statements and insurance policies are printed on a daily basis. The production of these statements, policies and documents requires reliability, high-quality print and production efficiency. The company uses hundreds of printers in all its locations.

Managing so many printers raised the following business issues for the group:

1. The cost of consumables was always on the rise.
2. To reduce printing costs, the group used remanufactured toner, which significantly increased printer malfunction and downtime.
3. The company had no print management information or control regarding its printing activities.

The Solution - PretonSaver™

It took only a few hours to install and distribute PretonSaver™. PretonCoordinator (server component) was centrally installed at the company's head office with a supported SQL 2005 database. Using Novell ZEN distribution tool, PretonSaver™ clients were distributed to the group's users at the different offices.

Within a couple of weeks of installation, almost every printed page in the group was optimized by PretonSaver. The system was saving money, supporting every inkjet and laser printer, and generating important reports and statistics.

Using the savings provided by PretonSaver™, Harel changed its toner purchase policy from remanufactured toner to original. By doing so, the group reduced printer malfunction and downtime, saved printer repair costs and increased productivity.

PretonSaver™ is the right product for Harel Insurance Group. It reduces the company's expenses for consumables by an average 38%, finances the use of original toner and provides a complete overview of the company's print resources.

Success Case Summary

HAREL INSURANCE GROUP

Industry **Financial**

Number of Users **over 1500**

Printer Fleet **HP Laser, Inkjet**

Location **Israel**

www.harel-group.co.il

PretonSaver™
Average Savings 38%